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LTI Technology Solutions Welcomes Tom Grossman as Account Executive

[OMAHA, NE, February 10, 2026] – [LTI Technology Solutions \(LTI\)](#), a global leader in equipment finance software, today announced that Tom Grossman has joined the company as an Account Executive. In his role, Grossman will partner with equipment finance organizations to help them modernize operations, strengthen lifecycle visibility, and scale growth with LTI's [ASPIRE](#) platform.

Grossman brings 13 years of sales experience built around strategic partnerships and achieving customer outcomes. He spent 11 years at [DHL Express](#) in commercial roles supporting international express transportation services, progressing from telesales to field sales and later leading a Midwest sales team. Most recently, he served as a Senior Account Manager at [Protolabs](#), where he developed and expanded enterprise customer relationships in the medtech sector helping teams accelerate innovation through rapid manufacturing solutions.

“Tom brings a steady, client-first approach and the kind of disciplined thinking that supports long-term partnership,” said Tara Aasand, VP Sales & Relationship Management at [LTI Technology Solutions](#). “He understands what enterprise customers need to make confident decisions: clear value, consistent execution, and a trusted team. That approach aligns with how LTI serves the equipment finance community, making Tom a great fit for LTI and our customers.”

Grossman added, “I’ve built my career helping organizations grow through practical, high-impact solutions and building strong relationships. LTI has a strong reputation for deep industry expertise and a commitment to client success. I’m excited to join the LTI team, learn the industry, meet new customers and help equipment finance organizations get more value from [ASPIRE](#) both today and as their needs evolve.”

Originally from Minneapolis, Grossman will relocate to Omaha, LTi's headquarters, with his wife and their family.

About LTi Technology Solutions

For more than 35 years, LTi Technology Solutions has been a trusted partner delivering full lifecycle lease and loan finance solutions for equipment finance companies, captives, independents, and banks across the U.S., UK, and Canada. Headquartered in Omaha, NE, LTi empowers clients with the [ASPIRE](#) platform, a highly configurable system designed to streamline the transaction lifecycle, enhance compliance, and accelerate growth at scale.

Backed by comprehensive interfaces and flexible architecture, [ASPIRE](#) enables organizations to digitally transform operations, optimize decision-making, and increase efficiency across every stage of the asset lifecycle.

LTi is proud to be the ecosystem of choice for top-tier clients, including:

- **40%** of the [Monitor 100](#)
- **54%** of the [Independents 30](#)
- **35%** of the [Vendor 40](#)
- **38%** of the [Bank 50](#)

With a proven legacy of innovation and client trust, [LTi Technology Solutions](#) continues to lead the equipment finance industry through its commitment to Precision, Performance, and Partnership.

For more information about LTi and the [ASPIRE](#) platform, call (800) 531-5086 or visit www.ltisolutions.com.

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