

**FOR IMMEDIATE RELEASE**  
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***“AILCO Partners with LTI Technology Solutions to Transform Equipment Finance Operations with the ASPIRE Platform”***

**Omaha, NE, April 14, 2025** – LTI Technology Solutions (LTI), a global leader in equipment finance software solutions, is pleased to announce that AILCO, a nationally recognized full-service lender specializing in equipment and commercial finance, has successfully migrated to LTI’s ASPIRE platform. This strategic move enables AILCO, headquartered in Waukesha, WI, to enhance its operational efficiency, optimize accounting processes, and improve workflow automation, strengthening its commitment to offering flexible, client-focused financing solutions.

**Transforming Operations with ASPIRE’s Comprehensive Platform**

AILCO selected the ASPIRE platform for its robust, full-lifecycle capabilities, including enhanced accounting functionality, seamless front-to-back transaction management from origination to back-end management, and advanced workflow automation. ASPIRE’s exceptional configurability is designed to offer a strong compliance framework and empower AILCO to optimize accounting functionality and unlock advanced workflow automation. The rapid “go live” implementation highlights both LTI’s and AILCO’s shared dedication to accelerating digital transformation in equipment finance to drive growth.

With ASPIRE, AILCO is equipped to manage a diverse range of financing transactions across multiple channels, further aligning with its growth strategies and expanded service offerings. Mark Sorensen, Senior Vice President of Operations and Chris Hatcher, Controller, both at AILCO, emphasize ASPIRE’s impact: “Transitioning to ASPIRE was a key strategic decision, empowering us to enhance service quality and unlock efficiencies. ASPIRE’s end-to-end functionality enables us to scale operations seamlessly while providing more flexible, responsive solutions for our clients. We are now well equipped to drive our growth plans and continue offering innovative financing solutions that meet the evolving needs of our clients.”

**A Strategic Partnership Anchored in Shared Values**

“LTI is honored to deepen our partnership with AILCO, a company known for its commonsense credit approach and customized financing options,” said Tara Aasand, Vice President Sales and Relationship Management at LTI Technology Solutions. “Our shared commitment to flexible, client-focused service is at the core of this collaborative partnership, and we are proud to support AILCO in achieving operational excellence and client-service goals. Together, we’re driving growth and setting new standards in the equipment finance industry.”

**About AILCO**

Founded in 1997 and based in Waukesha, WI, AILCO is a nationally recognized independent lender specializing in equipment finance and offering unique financing options, including used equipment and custom vendor programs tailored to the specific needs of small to mid-sized businesses. Dedicated to delivering flexible solutions, AILCO helps businesses nationwide grow and succeed through its deep commitment to personalize service and competitive financing.

For more information about AILCO visit [ailco.com](http://ailco.com).

### **About LTi Technology Solutions**

With over 30 years of leadership in the industry, LTi Technology Solutions is a global leader delivering customer-centric, full-lifecycle leasing and loan finance platforms. From its Omaha, NE headquarters, LTi serves equipment and asset finance companies, captives, small ticket, middle market, and independent banks throughout the U.S., UK, and Canada.

LTi's highly configurable platform, ASPIRE, enables customers to scale their business by streamlining the transaction lifecycle. Backed by comprehensive and integrated interfaces, their powerful technology solutions allow for improved efficiencies and decisioning. Trusted by industry leaders, LTi is the ecosystem of choice of **40% of the [Monitor 100](#), 53% of the [Independents 30](#) and 36% of the [Bank 50](#).**

For more information about LTi, call (402) 493-3445 or +1 (800) 531-5086, or visit [ltisolutions.com](http://ltisolutions.com).