

## **Rivers Leasing and LTi Technology Solutions Announce Partnership**

- **The partnership offers a new platform to help new and small lenders grow their business**
- **Businesses can scale their use as their company grows without re-platforming**
- **It allows lenders to book and service lease and loan contracts quickly with a low cost of entry**

**LONDON, UK, (March 2, 2022)** Independent niche asset finance funder, Rivers Leasing, and lease, loan and asset finance software solutions provider LTi Technology Solutions (LTi), has announced a partnership which provides small lenders with a platform that enables them to book deals and scale their businesses effectively.

Rivers Leasing is an independent niche asset finance funder with a dedicated team that is exclusively involved in running its own book. They specialise in providing lease and asset finance to businesses and organisations in all industry sectors, concentrating on lease values between £2,000 and £75,000. In 2022 they extended their scope by introducing an incubator block discounting service designed to support small, new and existing lenders by providing financing facilities of up to £250,000.

LTi Technology Solutions (LTi) is a leading provider in lease, loan and asset finance software solutions, announced today their partnership in the launch of ASPIRE Express, a pre-configured servicing platform for startup organisations that will allow ease of block funding management from Rivers Leasing. This secure SaaS solution provides the ability to book and service lease and loan contracts quickly with a low cost of entry.

The partnership between LTi and Rivers Leasing will allow clients to begin booking deals, using the dedicated platform, within 45 days of implementation, and businesses can scale as they grow without re-platforming.

**Ratan Daryani, Chairman of Rivers Finance Group said:** *“We have found LTi to be the best partner to support clients using our incubator block discounting service. Their platform allows for fast implementation at a reasonable cost, both of which are critically important for small lenders to start booking business, and ensuring profitability along with necessary reporting capabilities.”*

**Robert Taylor, UK Country Director of LTi said:** *“We are very excited to offer this pre-configured solution that will allow Rivers clients to originate broker and own-book deals. ASPIRE Express will be a game changer for these organisations that need to grow, but also be cost-conscious. We provide this solution with no up-front fees, and a low monthly payment to allow immediate ROI for these organisations.”*

**[ENDS]**

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## **Editor's Notes**

### **About Rivers Leasing**

Rivers Leasing is an independent niche asset finance funder, specialising in providing lease and asset finance to businesses and organisations in all industry sectors. Concentrating on lease values between £2,000 and £75,000, our approach is commercial, flexible, and primarily focused on the financial status of the customer, with a wide range of business sectors and assets within scope. We allow for competitive pricing and a functional approach to facilitate the lease contract process. In 2022 we extended our scope by introducing our incubator block discounting service, designed to support small, new and existing lenders by providing financing facilities of up to £250,000 to help their business grow. Rivers Leasing is an award-winning company and was named in the Financial Times FT 1000: Europe's Fastest Growing Companies for four consecutive years from 2017 to 2020.

<https://www.riversleasing.com>

### **About LTI Technology Solutions**

LTI Technology Solutions delivers a three tiered approach to the leasing, loan, and asset based lending industry. Our solutions provide a complete end-to-end lifecycle leasing and loan finance platform for equipment and asset-based finance companies, captives, small ticket, middle market, and independent banks throughout the U.S., UK, and Canada from our Omaha, NE, headquarters.

[www.ltisolutions.com](http://www.ltisolutions.com)