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North American Banking Company Maximizes Growth and Expansion with ASPIRE Platform

OMAHA, Neb., (June 30, 2020) – LTi Technology Solutions (LTi), a leading provider in equipment finance software, is excited to announce that North American Banking Company (NABCO) is live with ASPIRE on the LTICloud. As a well-established bank, NABCO was looking to grow its leasing division and needed a technology platform that could support its strategic goals of expanding their leasing portfolio. ASPIRE enables NABCO to optimize operational agility while building a foundation for future growth.

A more scalable, flexible solution was needed to help drive NABCO into the future. NABCO wanted to work with a proven, industry-leading technology provider and knew LTi would be a key partner in their digital transformation. Having a Software-as-a-Service (SaaS) delivery model allows opportunity for NABCO to innovate rapidly, automate business processes, reduce costs, and increase scalability through software applications. Furthermore, the infrastructure of the ASPIRE platform provides NABCO the affordability to step into a system and grow and expand over time.

“The ASPIRE software through LTi helps us streamline our processes, from credit decisions to invoicing and receiving payments,” said Brad Huckle, President and Chief Lending Officer at North American Banking Company. It is truly an “all in one solution.” Huckle continued, “LTi has been a true business partner. They listened to what we needed and developed a solution to fit our needs.”

Bryan Hunt, SVP and CRO of LTi, said, “North American Banking Company needed a technology foundation that would match the requirements of its business and deliver a new level of operational efficiency. ASPIRE in the LTICloud gives NABCO the agility needed to outperform in today’s constantly evolving equipment finance landscape. Our partnership creates a unique opportunity for NABCO to deliver long-term value to its customers. LTi is focused on innovation while uniquely helping our customers maintain a complete and integrated suite of applications to manage their business.”

About North American Banking Company

We offer a better banking experience. We're not your average bank. We like problem solving. We like making things happen. And, we like having a little fun while we're at it. Founded on July 21, 1998, North American Banking Company has been committed to providing personal service to its community. An experienced team of professionals works with you to make sure your financial needs are met. We have five locations in Roseville, Woodbury, Minneapolis, Hastings and Shoreview. Member FDIC and Equal Housing Lender. For more information, visit

<https://www.nabankco.com>.

About LTI Technology Solutions

LTI Technology Solutions delivers cutting-edge software and services to equipment finance companies throughout North America and the UK from our Omaha, NE, headquarters. Backed by three decades of experience and expertise, we harness the collective intellect of our diverse team to solve critical business problems for customers every day. Our highly-configurable platform, ASPIRE, empowers users to effectively scale their business by streamlining the lease and loan transaction lifecycle. The ASPIRE cloud solution is the industry's leading cloud-based platform and key delivery tool in our client success.

For more information, call (800) 531-5086 or visit www.ltisolutions.com.