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Meridian Equipment Finance LLC Selects ASPIRE Platform to Accelerate Growth

OMAHA, Neb., (July 14, 2020) – LTI Technology Solutions (LTI), a leading provider in equipment finance software solutions, announced that Meridian Equipment Finance LLC (MEF) has selected the ASPIRE platform to provide complete front- and back-end management of their equipment finance portfolio. MEF was confident ASPIRE was the right platform selection for their business after successful demonstrations of the platform’s capabilities and having it pass through rigorous security and compliance vendor risk assessments.

A 20-year long-standing business relationship with MEF President, Joe Pucci and Director of Operations, Jody Wagner gave LTI an advantage in understanding how MEF wanted to achieve its business goals using upgraded technology. LTI and MEF both have a mutual understanding that keeping up with the latest technology in the industry is key to making them more successful than their competitors and running a successful equipment finance business. This is why MEF knew upgrading its technology to a cloud-based ecosystem, such as ASPIRE was the right choice. They wanted a trusted technology partner who could keep them at the forefront and knew LTI would exceed their expectations. With MEF’s forward-thinking approach to technology and innovation, they knew ASPIRE’s full automation and productivity tools such as electronic signatures, portals, and modules would accelerate their growth and make them more successful in the market channels they provide finance programs in.

“Working with LTI for the past 20 years has been nothing but positive,” said Joe Pucci, President of MEF. “We’re pleased to continue our partnership with LTI as MEF continues to grow, knowing we can trust their ever-upgrading and innovative solutions. Using ASPIRE is just one of the ways our partnership helps us improve MEF’s customer experience.”

Randy Haug, Executive Vice President/Co-Founder of LTI said, “LTI is very excited to continue our long-term partnership with Joe and Jody at Meridian Equipment Finance LLC and Meridian Bank. The one thing that sets them apart from others is that they are ‘forward-thinking’ and have the internal skill set to utilize the new technology, robust functionality, and innovations that our ASPIRE cloud-based solution can offer them and their client borrowers. We will be collaborating to leverage our strong joint skills to configure a solution that delivers a high level of service to them and their client partners. This will give them an advantage in the markets they serve.”

About Meridian Equipment Finance LLC (MEF)

Meridian Equipment Finance LLC (MEF), a wholly-owned subsidiary of Meridian Bank, is a general equipment financing company serving businesses nationwide. Established in 2020, MEF is led by industry veterans, each of whom has more than 30 years of experience. MEF provides commercial equipment financing and proactive solutions to vendors (manufacturers, distributors and equipment

resellers), brokers, Meridian Bank customers, portfolio partners, and a wide variety of direct end user customers. For more information, call (484) 971-6240 or visit www.meridianef.com.

About LTI Technology Solutions

LTI Technology Solutions delivers cutting-edge software and services to equipment finance companies throughout North America and the UK from our Omaha, NE, headquarters. Backed by three decades of experience and expertise, we harness the collective intellect of our diverse team to solve critical business problems for customers every day. Our highly-configurable platform, ASPIRE, empowers users to effectively scale their business by streamlining the lease and loan transaction lifecycle. The ASPIRE cloud solution is the industry's leading cloud-based platform and key delivery tool in our client success.

For more information, call (800) 531-5086 or visit www.ltisolutions.com.