ASPIRE™

SALES MANAGEMENT
- Track leads and opportunities
- Manage follow-ups and action items
- Proposal creation and management
- Pipeline management and reporting

CONTRACT & PORTFOLIO FINANCE
- Securitization
- Syndication management
- Participations
- Flexible structure to meet all types of servicing arrangements

RELATIONSHIP MANAGEMENT
- Complete visibility to all business relationships
- Access to historical payment information and exposure
- Full history of notes, activities and follow-ups
- Detailed reporting to measure relationship effectiveness

SERVICING YOUR PORTFOLIO
- Flexible invoice/statement presentation
- Complete cash management solution
- Automated processing of system jobs based upon a predefined schedule
- Workflow framework to easily manage activities, processes and follow-ups

ONLINE PORTAL ACCESS
- Web-based application submission
- Document generation and emailing
- Prospect/Contract/Asset status access
- Complete visibility with CRM and PRM integration

PORTFOLIO MANAGEMENT
- Full GL structure to capture and record portfolio-related journal entries
- Easily perform mid-term modifications while maintaining history
- Report and account for book and tax depreciation at the asset level
- Flexible end-of-term processing capabilities

FINANCIAL STRUCTURING
- Amortizations powered by T-Value and/or SuperTRUMP
- Flexible payment structure, including steps and skips
- Unlimited number of assets per transaction
- Standard rate tables and/or ad hoc transaction structuring

ASSET MANAGEMENT
- Ability to manage and report upon the full lifecycle of assets
- Unlimited number of assets per transaction
- Full inventory management capabilities, including the ability to track and capitalize refurbishment costs

FINANCIAL PRODUCTS
- Capability to manage all types of leases and loans
- Term and Revolving Line of Credit processing
- Fixed rate, variable rate and usage-based structures
- Alternative finance product structures

COLLECTIONS
- Collector dashboard and job scheduling for collector assignments
- Delinquency processing, collection letters, etc.
- Configurable and flexible collector assignment rules
- Accounting and management of charge-offs and recoveries

CREDIT
- View of real-time customer exposure and delinquencies
- Financial statement tracking and spreading
- Rules-based scoring and decisioning
- Framework supports processing of policies and procedures

COMPLIANCE & RISK MANAGEMENT
- Address validation and auto assignment of tax jurisdictions
- Robust UCC and insurance tracking capabilities
- Full database auditing and change reporting
- User and transaction security features

DOCUMENT MANAGEMENT
- Unlimited user-definable document packages and formats
- Integrated document repository
- Online tracking of document status
- Electronic signature capabilities

REPORTING & ANALYSIS TOOL
- Over 120 Standard Reports ranging across all functional areas
- User ability to create Ad Hoc Reports utilizing any ODBC compliant tool
- Online, real-time querying of system data
- Run scheduled or on demand reports; delivered via email and Dropbox

FUNDING & BOOKING
- Effectively manage the entire vendor funding process
- Interim rent, interest calculations, billing for stub periods/progress pay
- Configurable income and expense items
- Auditable and configurable workflow

INTEGRATIONS
- American Lease Insurance
- Assurant Insurance
- CCH Tax Jurisdiction Assignment
- CSCFinancialOnline (UCC)
- CT Lien (UCC)
- eOriginal
- Experian UK
- FICO LiquidCredit
- Melissa Data Address Validation
- MicroBilt
- Microsoft Dynamics Great Plains
- PayNet Direct
- Property Tax - PTMS
- SuperTRUMP Pricing

LEASETEAM

ASPIRE
In Action

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Technology is our passion... Customer success is our focus.