

FOR IMMEDIATE RELEASE

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NATIONAL LEASING AND LEASETEAM COMPLETE RAPID TURNAROUND ON MAJOR S.O.W.

OMAHA, Neb., (March 6, 2018) – After CWB Financial Group’s recent portfolio acquisition from ECN Capital, National Leasing (NL), a subsidiary, connected with LeaseTeam, Inc. (LTi) to license technology that would allow it to service its share of the portfolio without disruption. As Canada’s largest and longest-running equipment finance company, NL knew it needed an innovative solution to accommodate the new business. As a premier technology partner in the equipment finance industry, LTi knew it could help NL accomplish the feat in a timely manner.

In a two month span, LTi created database copies, while scrubbing out unneeded data along the way; developed custom features tailored to NL’s business flow; performed database conversion and reconciliation; and provided onsite user training. Initial discussions began December 1, 2017, with the first test conversion taking place mid-January. Together, LTi and NL worked together to meet the target go-live conversion date of February 1, 2018.

“As with most great business opportunities, it came with great challenges,” said Michael Dubowec, President and CEO of NL. “LeaseTeam stepped up to the plate to help us determine and implement effective solutions to ensure we were ready to take on this new business within our tight timeframe.”

Randy Haug, Co-Founder and Executive Vice President of LTi, was pleased with the outcome of the collaborative effort as well.

“We joined forces with National Leasing to provide a custom solution to the challenge at hand in a short period of time,” said Haug. “This success story is a testament to the power of a strong partnership founded on innovation, efficiency and trust.”

About National Leasing

National Leasing, Canada’s largest and longest-running equipment financing company, currently helps over 70,000 Canadian businesses secure the equipment they need to help their business grow. We offer a full range of financing services to commercial, agriculture, construction, transportation, forestry, healthcare, golf and turf equipment sellers. Our 60 sales agents and a broker network across Canada are supported from our head office in Winnipeg, Manitoba. Read other news at www.nationalleasing.com.

About LeaseTeam, Inc.

LeaseTeam, Inc. delivers cutting-edge software and services to equipment finance companies throughout North America and the UK. Backed by three decades of experience and expertise, we harness the collective intellect of our diverse team based in Omaha, NE, to solve critical business problems for customers every day. Our highly-configurable platform, ASPIRE, streamlines the total transaction lifecycle of lease and loan contracts in a single user-friendly environment. For more information, call (800) 531-5086 or visit www.leaseteam.com.