

## FOR IMMEDIATE RELEASE

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## SIGNATURE FINANCIAL LLC SELECTS ASPIRE™ FROM LEASETEAM, INC.

**OMAHA, Neb.,** (May 16, 2013) – LeaseTeam, Inc., the premier solution provider in the equipment and finance marketplace, is pleased to announce Signature Financial LLC has selected LeaseTeam's cutting edge, end-to-end lease and loan management solution, ASPIRE.

Signature Financial provides specialty finance products and services to a diverse base of nationwide clients, including equipment leases and loans, vehicle funding programs, and taxi medallion finance lending. In addition, Signature Financial partners with bank-owned leasing companies, independent finance companies, equipment vendors and investment institutions to provide financing on an indirect basis through capital markets and national third-party intermediary funding groups.

Signature Financial began as a newly formed business, so they needed a lease/loan management system. Their business plan was to introduce a variety of product-lines into several business channels. This diverse business model created a need for a system that could efficiently and effectively meet the individual requirements that came with servicing each business channel.

It was also imperative that their lease/loan management system integrated with Signature Bank's accounting system and satisfied the Bank's internal system controls, while offering the flexibility to adapt to their changing needs.

After completing a due diligence exercise on lease and loan management systems, Signature Financial selected ASPIRE from LeaseTeam. Throughout the vetting process, Signature Financial felt confident LeaseTeam understood their specific business challenges, and could meet these requirements quickly and efficiently.

According to Walter Rabin, president and CEO at Signature Financial, "One of the key reasons we selected LeaseTeam was their expansive history in the Lease and Equipment Finance marketplace. We were looking for a trusted provider with a proven strategy that could meet our current requirements, and one that was well positioned to address our system and technology needs as we grow. ASPIRE has met our current requirements, and we are excited with the direction their product is going. We're confident LeaseTeam will continue to be a valuable strategic partner for us."

According to Jeff Van Slyke, vice president at LeaseTeam, "Signature Financial has a very innovative business model which created some unique system requirements. ASPIRE's flexible architecture was a perfect fit for their model, as it enabled them to configure their system and develop operational processes that met or exceeded these requirements. In addition, ASPIRE was able to satisfy Signature

Bank's internal system controls by providing the Bank with key data files, and secure reporting and analysis options. We are excited with the tremendous success and growth Signature Financial is experiencing, and we are honored to be a part of their strategic positioning."

## About LeaseTeam, Inc.

LeaseTeam, Inc. has been providing quality software and business solutions to companies in the equipment finance and leasing industry for more than 20 years. LeaseTeam is an industry leader providing exceptional software, support, training and strategic consulting services to more than 250 financial organizations throughout North America. For more information, call (800) 531-5086 or visit www.leaseteam.com.

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