



FOR IMMEDIATE RELEASE

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### **LEASETEAM, INC. AND IVORY CONSULTING CORPORATION ANNOUNCE PARTNERSHIP**

**OMAHA, Neb.**, (June 4, 2014) – LeaseTeam, Inc., the complete solution provider to the Equipment Finance Industry, is pleased to announce its partnership with Ivory Consulting Corporation. As LeaseTeam continues to roll out their single system, end-to-end lease and loan management system, ASPIRE, they remain focused on adding technology and functionality that will increase efficiencies and help their customers stay innovative and competitive.

“Both LeaseTeam and Ivory Consulting have been market leaders for over 25 years and now offer a seamless integration between their products, SuperTRUMP and ASPIRE” said Jeff Ellis, vice president of sales and business development at Ivory Consulting. “LeaseTeam ASPIRE users now have the option of accessing the industry’s proven solution for pre-and after-tax pricing, and modeling of leases and loans, providing pricing and tax comprehensiveness needed by many lessors to remain competitive in today’s market.”

According to Jeff Van Slyke, vice president at LeaseTeam, “In this highly competitive environment, tax-effected pricing is becoming increasingly popular as a means to structure deals and gain an edge over your competition. Our integration with SuperTRUMP will allow our users to utilize a state-of-the-art, tax-effective pricing engine to structure their transactions and seamlessly pass that structure into ASPIRE, thereby promoting increased efficiency and accuracy during the origination phase of the transaction.

“We’re very excited about this partnership. There is no doubt this will be a huge value-add for our customers.”

#### **About Ivory Consulting Corporation**

For over 30 years, Ivory Consulting Corporation has been the leading provider of equipment lease and loan pricing software and consulting services for the equipment finance industry. Ivory’s flagship product, SuperTRUMP, is the industry standard for pricing and modeling complex leases and loans. That’s why it is trusted by 8 of the Monitor Top 10 companies. Ivory is privately held and headquartered in Walnut Creek, CA. For more information, please visit us at [www.ivorycc.com](http://www.ivorycc.com).

#### **About LeaseTeam, Inc.**

LeaseTeam, Inc. has been providing quality software and business solutions to companies in the equipment finance and leasing industry for more than 25 years. LeaseTeam is an industry leader providing exceptional software, support, training and strategic consulting services to more than 250 financial organizations throughout North America. For more information, call (800) 531-5086 or visit [www.leaseteam.com](http://www.leaseteam.com).

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