



FOR IMMEDIATE RELEASE

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### **ENGS COMMERCIAL FINANCE SELECTS ASPIRE™ FROM LEASETEAM, INC.**

**OMAHA, Neb.**, (April 8, 2013) – LeaseTeam, Inc., the premier solution provider in the equipment and finance marketplace, is pleased to announce that Engs Commercial Finance has selected and implemented LeaseTeam's ASPIRE solution. ASPIRE is LeaseTeam's cutting edge, end-to-end lease and loan management solution.

Engs Commercial Finance is an independent commercial transportation finance company focused on new and used equipment purchases across the United States. Engs has been providing financing solutions to vendors, manufacturers and end-users since 1952, and is one of the most respected independent finance companies in the transportation industry. Engs transactions are sourced through equipment vendors, equipment manufacturers and direct end-users. Engs is growing rapidly and needed a solution that would ensure the company's workflow could efficiently handle the exponential growth of its business.

A driving factor behind Engs' selection of LeaseTeam was the broad capabilities of their ASPIRE product. ASPIRE was able to provide customizable automation to many of Engs business processes, creating efficiencies and scalability. ASPIRE's advanced architecture also provided a feature-rich solution that enabled Engs to configure their system around their unique business requirements, quickly and efficiently. Engs had some time-sensitive business needs (Engs needed to implement a system and begin servicing a purchased portfolio within 30 days) and LeaseTeam was able to help meet these requirements.

"Engs Commercial Finance is experiencing dramatic growth, both organically and through acquisition. In order to position ourselves for success, we needed to partner with a company that could accommodate our individual business requirements and timelines. We selected LeaseTeam because they offered an industry-standard software solution that provided the efficiencies and scalability our business requires. We are very happy with the support we have received from LeaseTeam, and we are confident that ASPIRE is the right solution to handle our business objectives now and into the future," said John Vande Moore, chief financial officer at Engs Commercial Finance.

"Engs has gained significant momentum by expanding its nationwide network," said Jeff Van Slyke, vice president of operations at LeaseTeam. "Our ASPIRE solution is able to automate their processes, from dealer application and underwriting, all the way through to the funding and booking of a transaction. This allowed Engs to scale their business to meet their aggressive objectives and maintain their high customer satisfaction standards. We're thrilled to be part of their strategic positioning, and we're committed to providing solutions that meet their needs now and into the future."

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**About Engs Commercial Finance**

Engs Commercial Finance has been providing financing solutions to the transportation industry for over 60 years. Engs provides financing nationwide through relationships with vendors, dealers, and manufacturers, as well as, direct to end-users. Learn more about Engs at [www.engsfinance.com](http://www.engsfinance.com), or call 800-680-3002.

**About LeaseTeam, Inc.**

LeaseTeam, Inc. has been providing quality software and business solutions to companies in the equipment finance and leasing industry for 25 years. LeaseTeam is an industry leader providing exceptional software, support, training and strategic consulting services to more than 250 financial organizations throughout North America. For more information, call (800) 531-5086 or visit [www.lease-team.com](http://www.lease-team.com).

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