<ul> <li>SALES MANAGEMENT</li> <li>• Track leads and opportunities</li> <li>• Manage follow-ups and action items</li> <li>• Proposal creation and management</li> <li>• Pipeline management and reporting</li> </ul>	<ul> <li><b>PERFORMATIONSHIP</b> <b>ACCEPTION STATE</b></li> <li><b>Complete visibility to</b> <b>all business relationships</b></li> <li><b>Access to historical</b> <b>payment information</b> <b>and exposure</b></li> <li><b>Full history of notes</b>, <b>activities and follow-ups</b></li> <li><b>Detailed reporting to</b> <b>measure relationship</b> <b>effectiveness</b></li> </ul>	<ul> <li>ONLINE possed application submission</li> <li>Opocument generation and emailing</li> <li>Prospect/Contract/Asset status access</li> <li>Complete visibility with CRM and PRM integration</li> </ul>	<ul> <li>FINANCIAL STRUCTURE</li> <li>Amortizations powered by T-Value and/or SuperTRUMP</li> <li>Flexible payment structure, including steps and skips</li> <li>Unlimited number of assets per transaction</li> <li>Standard rate tables and/or ad hoc transaction structuring</li> </ul>	<ul> <li>FINANCIAL pRODUCTS</li> <li>Capability to manage all types of leases and loans</li> <li>Term and Revolving Line of Credit processing</li> <li>Fixed rate, variable rate &amp; usage-based structures</li> <li>Alternative finance product structures</li> </ul>	
CONTRACT & PORTFOLIO FINANCE • Securitization • Syndication management • Participations • Flexible structure to meet all types of servicing arrangements	<ul> <li>SERVICING YOUR PORTFOLIO</li> <li>Flexible invoice/ statement presentation</li> <li>Complete cash management solution</li> <li>Automated processing of system jobs based upon a predefined schedule</li> <li>Workflow framework to easily manage activities, processes and follow-ups</li> </ul>	<ul> <li><b>PORTFOLIO</b> <b>MANAGEMENT</b></li> <li>Full GL structure to capture and record portfolio-related journal entries</li> <li>Easily perform mid-term modifications while maintaining history</li> <li>Report and account for book and tax depreciation at the asset level</li> <li>Flexible end-of-term processing capabilities</li> </ul>	<ul> <li>ASSET MANAGEMENT</li> <li>Ability to manage and report upon the full lifecycle of assets</li> <li>Unlimited number of assets per transaction</li> <li>Full inventory management capabilities, including the ability to track and capitalize refurbishment costs</li> </ul>	COLLECTIONS  Collector dashboard and job scheduling for collector assignments  Delinquency processing, collection letters, etc.  Configurable and flexible collector assignment rules  Accounting and management of charge-offs and recoveries	

#### INTEGRATIONS

- American Lease Insurance
- Assurant Insurance
- CCH Tax Jurisdiction Assignment
- CSCFinancialOnline (UCC)
- CT Lien (UCC)
- eOriginal
- Experian UK

- FICO LiquidCredit
- Great American Insurance
- Melissa Data Address Validation
- MicroBilt
- Microsoft Dynamics Great Plains
- PayNet Direct
- Property Tax PTMS
- SuperTRUMP Pricing



### CREDIT

- View of real-time customer exposure and delinquencies
- Financial statement tracking and spreading
- Rules-based scoring and decisioning
- Framework supports processing of policies and procedures

## FUNDING & BOOKING

• Effectively manage the entire vendor funding process

• Interim rent, interest calculations, billing for stub periods/progress pay

• Configurable income and expense items

• Auditable and configurable workflow



#### COMPLIANCE & RISK MANAGEMENT

• Address validation and auto assignment of tax jurisdictions

• Robust UCC and insurance tracking capabilities

• Full database auditing and change reporting

• User and transaction security features

## REPORTING & ANALYSIS TOOL

• Over 120 Standard Reports ranging across all functional areas

• User ability to create Ad Hoc Reports utilizing any ODBC compliant tool

• Online, real-time querying of system data

• Run scheduled or on demand reports; delivered via email and Dropbox

# ASPIRE Meets YOUR Needs



Solutions Chart

